

## **PRESS RELEASE**

June 11, 2017

### **Solmetex hires Brian Mergentime as Regional Sales Director – East**



Solmetex, LLC (Northborough, MA) is pleased to announce its recent hire of Brian Mergentime, who has joined the Solmetex team as the Eastern Regional Sales Director. Brian will be leading and managing Solmetex's salesforce across the eastern portion of the country.

"I am thrilled to be able to continue my career in the dental industry while working for a company whose focus is protecting our water and our environment. I am looking forward to working with Solmetex's fantastic sales force, and our dedicated inside team, who truly strive to provide the best experience to our customers."

—Brian Mergentime

Mergentime joins Solmetex with over 17 years of experience in the dental industry. Most recently, Mergentime worked for AirTechniques as a Regional Sales Specialist, where he led efforts to drive digital imaging sales, performing sales seminars, presentations, demonstrations and training for camera, caries detection and digital x-ray products. Prior to this he was the National Equipment and Sales Manager for Tri-State Dental and as a territory rep for Patterson Dental. Mergentime's strong background in dental has helped him to make an easy transition into his current position with Solmetex.

"We are very excited to have Brian join our company, his 15+ years of sales experience within the dental industry gives Solmetex a unique advantage in building the relationships needed to get our company to the next level."

Michael Toole, VP of Sales & Marketing

Mergentime combines his diverse work experience with a degree in Religion from Rutgers University. Mergentime will soon be relocating from NC to return to his roots in New Jersey.

Solmetex has been the leader in amalgam separators for over 15 years within the dental industry, with a focus on keeping dental practices compliant with the everchanging regulatory environment. The Hg5 series of products is ISO 11143 certified, accompanied with a simple recycling and compliance program which meets all existing and new EPA Dental Rule requirements.

For more information, please contact Solmetex 800-216-5505 or visit [www.solmetex.com](http://www.solmetex.com).